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ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING_	01/01/07 AT	ND ENDING	12/31/07 MM/DD/YY
A. REC	GISTRANT IDENTIFICATI	ON	
71.700			
NAME OF BROKER-DEALER: Painter	, Smith, and Gorian Inc		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS	SINESS: (Do not use P.O. Box No	o.)	FIRM I.D. NO.
1200 California, Suit	e 220	<u>.</u>	
	(No. and Street)		
Redlands	CA 92374		
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF P	ERSON TO CONTACT IN REGA	RD TO THIS R	EPORT
			(Area Code – Telephone Number
B. ACC	COUNTANT IDENTIFICAT	ION	
Soren McAdam Christen			
P.O. Box 8010	Redlands	CA	92375
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:		Ų	PROCESSED
Certified Public Accountant		₩	MAR 0 7 2008
☐ Public Accountant		χ, /	THOMSON
☐ Accountant not resident in Uni	ted States or any of its possessions	s. /	FINANCIAL
	FOR OFFICIAL USE ONLY		

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

OATH OR AFFIRMATION

1,	Charles E. Painter		, swear (or attirm) that, to the b	est of
my k	mowledge and belief the accompanying finan	icial statement a	and supporting schedules pertaining to the firm of	
	Painter, Smith, and Gorian Ir	ıc		, as
of	December 31		, are true and correct. I further swear (or affirm	
neith	er the company nor any partner, proprietor,	principal office	r or director has any proprietary interest in any acc	ount
class	sified solely as that of a customer, except as f	ollows:		
	, , , , , , , , , , , , , , , , , , ,			
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	.		//,	
			///_	
	JILL TRICK COMM. #1637260 z	_		
	Notary Public - California		Signature	
	San Bernardino County My Comm. Expires Jan. 17, 2010		President	
		-	Title	
	1 1			
	Gell Irick S	ee attac	had jurat	
	Notary Public			
This	report ** contains (check all applicable boxe	·e)·		
	(a) Facing Page.	,.		
	(b) Statement of Financial Condition.			
_	(c) Statement of Income (Loss).			
	(d) Statement of Changes in Financial Condi			
	(e) Statement of Changes in Stockholders' E(f) Statement of Changes in Liabilities Subo			
	(g) Computation of Net Capital.	idiliated to Cian	ins of Cleations.	
	(h) Computation for Determination of Reserv	ve Requirements	s Pursuant to Rule 15c3-3.	
	(i) Information Relating to the Possession or			
			e Computation of Net Capital Under Rule 15c3-1 and	l the
	Computation for Determination of the Re			
ij (A Reconciliation between the audited and consolidation. 	i unaudited Stat	ements of Financial Condition with respect to meth	ods of
X 1 /	(1) An Oath or Affirmation.			
	m) A copy of the SIPC Supplemental Report	_		
			st or found to have existed since the date of the previo	us audit
	- ·		·	

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

J	ur	at
_		

Julat
State of <u>California</u> } ss. County of <u>San Bernardina</u>
Subscribed and sworn to (or affirmed) before me
on this 22nd day of Fel 2008 by Charles E. Painter Date of notarization Name of affiant
personally known to me or provided to me on the basis of satisfactory evidence
to be the person who appeared before me. JHL TRICK COMM. #1637260 Expression of the country Comm. Expires Jan. 17, 2010 Comm. Expires Jan. 17, 20
WITNESS my hand and official seal. Stamp clear impression of notary seal above. Notary's Signature
OPTIONAL INFORMATION
DESCRIPTION OF THE ATTACHED Annual Andred Report Form X-17A-5 Part III Title of Document Facing page Number of Pages February 22 2008 Document Date Other Information

CJ v10.30.04 <u>www.notaryclasses.com</u> 800-873-9865

Financial Statements
and
Supplementary Information
with
Independent Auditors' Report

December 31, 2007

Table of Contents

	Page
Independent Auditors' Report	1
Financial Statements	
Statement of Financial Condition	2
Statement of Income	3
Statement of Stockholders' Equity	4
Statement of Cash Flows	5
Notes to Financial Statements	6
Supplementary Information	
Computation of Net Capital Under Rule 15c3-1	
of the Securities and Exchange Commission Schedule I	8
Computation of Determination of Reserve Requirements	
Under Rule 15c3-3 of the Securities and Exchange Commission Schedule II	9
Information Relating to Possession or Control Requirements	
Under Rule 15c3-3 of the Securities and Exchange Commission Schedule III	10
Schedule of Segregation Requirements and Funds in Segregation for	
Customers' Regulated Commodity Futures and Options Accounts Schedule IV	11
Auditors' Report on Internal Control	12

Soren McAdam Christenson LLP Certified Public Accountants and Business Advisors



Gary L. Christenson, C.P.A. Kenneth N. Goddard, III, C.P.A. David J. Harris, C.P.A. Douglas R. McAdam, C.P.A. James L. Soren, C.P.A. Kirk G. Stitt, C.P.A. David P. Tuttle, C.P.A. Roger E. Wadell, C.P.A. Cindy R. Watts, C.P.A.

Independent Auditors' Report

To the Board of Directors Painter, Smith, and Gorian Inc.

We have audited the accompanying statement of financial condition of Painter, Smith, and Gorian Inc. (the Company) as of December 31, 2007, and the related statements of income, stockholders' equity, and cash flows for the year then ended, that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Painter, Smith, and Gorian Inc. at December 31, 2007, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information contained in Schedules I, II, III, and IV is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Soren Mildam Christenson LLP

February 12, 2008

Statement of Financial Condition

December 31, 2007

ASSETS	
Cash and cash equivalents	\$ 65,049
Deposits with clearing organizations	30,851
Receivables from broker-dealers and clearing organizations	84,048
Marketable securities	348,498
Property and equipment, net	191,752
Other assets	17,708
Total assets	\$ 737,906
LIABILITIES AND STOCKHOLDERS' EQUITY	
Liabilities	
Accounts payable and accrued expenses	\$ 40,815
Deferred income taxes	22,448
Total liabilities	63,263
Stockholders' equity	
Common stock, no par value	
Authorized: 10,000 shares	
Issued and outstanding: 528 shares	19,772
Retained earnings	654,871
Total stockholders' equity	674,643
Total liabilities and stockholders' equity	\$ 737,906

Statement of Income

For the Year Ended December 31, 2007

Revenues	
Commissions	\$ 1,107,596
Principal transactions	295,886
Interest and dividends	13,141
Investment advisory fees	408,299
Other income	45,811
	1,870,733
Expenses	
Employee compensation and benefits	1,139,201
Brokerage, exchange and clearance fees	127,597
Communications and data processing	80,829
Occupancy	165,229
Other expenses	175,377
	1,688,233
Income before income tax expense	182,500
Income tax expense	53,389
Net income	\$ 129,111

Statement of Stockholders' Equity

For the Year Ended December 31, 2007

	Common Stock Shares Amount		Retained Earnings		Total		
	<u> </u>	<u> </u>	1110 4111				
Balance, December 31, 2006	528	\$	19,772	\$	525,760	\$	545,532
Net income		_			129,111		129,111
Balance, December 31, 2007	528	\$	19,772	\$	654,871	\$	674,643

Statement of Cash Flows

For the Year Ended December 31, 2007

Cash flows from operating activities		
Net income	\$	129,111
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation		30,901
Deferred income tax expense		22,448
(Increase) decrease in operating assets		
Deposits with clearing organizations		(1,317)
Receivable from broker-dealers and clearing organizations		481
Marketable securities		(100,297)
Other assets		(6,425)
Increase in accounts payable and accrued expenses	_	7,286
Net cash provided by operating activities	_	82,188
Cash flows from investing activities		
Purchase of property and equipment		(168,225)
Net cash used in investing activities		(168,225)
Net decrease in cash		(86,037)
Cash and cash equivalents		
Balance, December 31, 2006	_	151,086_
Balance, December 31, 2007	<u>\$</u>	65,049
Cash paid for income taxes	\$	22,000

Notes to Financial Statements

1. Summary of Significant Accounting Policies

Painter, Smith, and Gorian Inc. (the Company) is a securities broker-dealer registered with the Securities and Exchange Commission (SEC). The Company provides agency transactions for customers, buys and sells for their own account, and offers financial advisory services. The Company operates as a nonclearing broker-dealer on a fully-disclosed basis and, therefore, does not carry customer accounts on its books. Although the Company clears all of its customers' transactions through a single broker-dealer, management believes that alternative sources are available to perform this service on comparable terms.

The preparation of these financial statements requires management to make estimates and assumptions. Those estimates and assumptions affect the reported amounts of assets, liabilities, revenues, and expenses as well as the disclosure of contingent assets and liabilities. Actual results could differ from those estimates. Management also determines the accounting principles to be used in the preparation of financial statements. A description of the significant accounting policies employed in the preparation of these financial statements follows:

Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, cash in banks, and money market securities.

Marketable Securities

Marketable securities are carried at fair value and consisted entirely of obligations of the U.S. government. Securities transactions entered into for the account of the Company are recorded on a trade-date basis.

Property and Equipment

Property and equipment are stated at cost less accumulated depreciation. Depreciation is provided using straight-line and accelerated methods over their estimated useful lives, generally seven years.

Revenues

Commissions on customers' transactions are reported on a settlement date basis. Investment advisory fees are recognized as earned on a pro rata basis over the term of the contract.

Income Taxes

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes. Deferred taxes are recognized for temporary differences between amounts reported for financial statement and income tax purposes. Deferred income tax assets and liabilities represent the tax consequences of those temporary differences, which will either be taxable or deductible in future tax returns.

Notes to Financial Statements

2. Income Taxes

The components of income tax expense follow:

Current expense	
Federal	\$ 13,769
State	17,172
	30,941
Deferred expense	22,448
	\$ 53,389

Deferred income taxes are attributable to temporary differences in reporting certain items of income and expense for financial statement and income tax purposes. The temporary differences are primarily related to depreciation expense.

The income tax provision was at an effective rate of 29 percent. This differs from the statutory federal income tax rate of 34 percent primarily because of the inclusion of state income taxes and the effect of graduated federal income tax rates.

3. Lease Commitments

The Company leases its office facilities under a noncancellable agreement which expires in 2014. Lease expense for all operating leases for 2007 totaled \$84,401. Annual future minimum lease payments at December 31, 2007 follow:

2008	\$ 132,87	9
2009	146,20	7
2010	149,73	5
2011	153,41	0
2012	157,52	6
Thereafter	286,19	8
	\$ 1,025,95	5

4. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1) which requires the maintenance of minimum net capital and requires the ratio of aggregate indebtedness to net capital (as defined) shall not exceed 15 to 1 and also provides that dividends may not be paid if the resulting net capital ratio would exceed 10 to 1. At December 31, 2007, the Company had net capital of approximately \$464,632, which was \$214,632 in excess of its minimum required net capital of \$250,000.



Computation of Net Capital Under Rule 15c3-1 of the Security and Exchange Commission

December 31, 2007

Net capital Total stockholders' equity	\$	674,643
Deduct stockholders' equity not allowable for net capital		
Total stockholders' equity qualified for net capital		674,643
Deductions and/or charges:		
Property and equipment, net		(191,752)
Other assets	_	(17,708)
Net capital before haircut on securities		465,183
Haircuts on securities		
United States government obligations		_
Certificate of deposit		_
Money market funds		551
State and municipal government obligations		-
Corporate obligations		
Net capital	<u>\$</u>	464,632
Aggregate indebtedness		
Accounts payable and accrued expenses	\$	63,263
Total aggregate indebtedness	\$	63,263
Computation of basic net capital requirement		
Minimum net capital required	\$	250,000
Excess net capital	\$	214,632
Excess net capital at 1,000 percent	\$	458,306
Ratio: Aggregate indebtedness to net capital		0.14
Reconciliation to net capital in Part II of Form X-17A-5		
Net capital, as reported in Company's Part II FOCUS report	\$	456,404
Audit adjustments for income taxes and accrued expenses		8,129
Other differences		99
	<u>\$</u>	464,632

Computation of Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission

December 31, 2007

Company clears on a fully disclosed basis and holds no customer funds or securities. Accordingly, the computation of the reserve requirements under Rule 15c3-3 of the Securities and Exchange Commission is not applicable because the Company is exempt under paragraph (k)(2)(ii) of the Rule.

Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission

December 31, 2007

The Company, as an introducing broker, clears all transactions with and for customers on a fully disclosed basis with a clearing broker, and promptly transmits all customer funds and securities to the clearing broker which carries all of the accounts of such customers. Company maintains a Special Account for the Exclusive Benefit of Customers for the sole purpose of effectuating mutual fund purchases on behalf of customers. Therefore, the Company is exempt from the Possession and Control Requirements and the Special Reserve Bank Account Requirement pursuant to paragraphs (k)(2)(i) and (k)(2)(ii) of Rule 15c3-3.

Schedule of Segregation Requirements and Funds in Segregation for Customers' Regulated Commodity Futures and Options Accounts

December 31, 2007

Company is not registered as a futures commission merchant. Accordingly, this schedule is not applicable.

Soren McAdam Christenson LLP Certified Public Accountants and Business Advisors



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Auditors' Report on Internal Control

Board of Directors Painter, Smith, and Gorian Inc.

In planning and performing our audit of the financial statements and supplemental schedules of Painter, Smith, and Gorian Inc. (the Company), for the year ended December 31, 2007, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the consolidated financial statements and not to provide assurance on internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers, or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13;
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System;
- 3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses under standards established by the American Institute of Certified Public Accountants. However, as discussed below, we noted a certain deficiency in internal control that we consider to be a significant deficiency, and was a deficiency that we consider to be a material weakness.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis.

A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

We believe that the following deficiency constitutes a material weakness in internal control that is already known to management and represent a conscious decision by management to accept that degree of risk because of cost or other considerations.

A system of internal control over financial reporting includes controls over financial statements preparation, including footnote disclosures. The Company does not have a person with the skills and knowledge to prepare financial statements including all disclosures required by generally accepted accounting principles. Management has advised us that they do not believe that the benefits of employing this level of expertise warrant the associated costs.

This condition was considered in determining the nature, timing, and extent of the procedures to be performed in our audit of the consolidated financial statements of the Company for the year ended December 31, 2007, and this report does not affect our report thereon dated February 12, 2008.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2007, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be, and should not be, used by anyone other than these specified parties.

Soren Madam Christenson LLP

February 12, 2008

